# 新项目经理英文个人简历

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*Jan2005--Oct2006.ZellConsultingCo.Ltd,ImmigratedandlivedinNewZealand.ResponsiblefortradefairsbetweenNewZealandandPRC. A...*

Jan2005--Oct2006.ZellConsultingCo.Ltd,ImmigratedandlivedinNewZealand.ResponsiblefortradefairsbetweenNewZealandandPRC. Aug2003--Jan.2024.USbasedBEPEX(formerlyUS... Jan2005--Oct2006.ZellConsultingCo.Ltd,ImmigratedandlivedinNewZealand.ResponsiblefortradefairsbetweenNewZealandandPRC. Aug2003--Jan.2024.USbasedBEPEX(formerlyUSBranchofHosokawaGroup).MyresponsibilitiescontinuedcoverageinHosokawaShanghaiRepOfficewithSalesconsultancyandprojectmanagementjobsonPRC. -BeinchargeofsalesandmarketingjobsforBepex’sSSPtechnology(includingequipmentandengineeringservices).WithsalessizerangingfromUSD1.2milliontoUSD5million,myclientsmainlyincludeLiaoyangPetrochemicalCompanyofCNPC,WuxiTaiji,ZhangjiagangJunma,HuzhouUnifullandShanghaiWenlong. -Asprojectmanager,Ihavebeenactivelyinvolvedinthewholeprojectexecutionprocess,includingtheinitialtechnicalpresentation,technicalandcommercialcontractsigning,basic/detailengineeringdesign,installationandprocessstartup,coordinationwithUSengineeringdepartmentandPRCclientsandlocalengineeringcompany. Sept1997--Aug2003.HosokawaShanghaiRepresentativeOffice,RepresentativeandAreasalesmanager -Asthefounderoftherepoffice,Iwasmainlyresponsiblefordailymanagementandoperationoftheoffice. -Intermsofsales,IhavebeentakingcareofdomesticmarketingforJapan,EuropeandUSbasedsubsidiaries,including,butnotlimitedto, GermanbasedALPINE,forgrinding,classifyingandengineeringfacilities,whosecustomersscatteredoverthesectorsofpharmaceutical,chemicalandmining USbasedHosokawaBEPEX,asubsidiaryengagedinSSPtechnologywhileitsproductsareusedforsoftdrinkbottlingandIndustrialfiber.Thatbusinessbelongstopetrochemical,polymerandchemicalfiberfields. Jan1996--Aug1997,SalesRepresentativeinAutomationdepartmentwithBarco(ABelgiumbasedcompany)ShanghaiRepresentativeOffice.Myresponsibilitiesincludedsalesandmarketingofthecomputerizedmonitoringsystemontextileandpharmaceuticalsectors,andcleaner,sensorandelectriccontrollerusedontextileequipments. Sept1990--Aug1993.No.2TextileMillofZiboCity,ShandongProvince.Astheworkshoptechnician,Iwasmainlyresponsiblefordailyoperation,facilitymaintenanceworks.Duringthatperiodoftime,Ihavebeensubstantiallyinvolvedininstallationandadjustmentofabrandnewproductionline. Majorskills Richexperiencesinsalesandengineeringprojectmanagement Managerialskillsinoperationofrepoffices Intimatesenseinbusiness Education Sept1993---Mar.1996,DongHuaUniversity(FormerlyknownasChinaTextileUniversity,Master’sdeGREeinEngineeringobtained,researchsubjectwasusingsinglechipcomputertocollectandmonitorthesignalsfromtheprocessmachine. Sept1987---Aug1990.QingdaoUniversity,inTextileEngineering

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